

Immediate Cash Flow Calculation

Immediate Cash Flow 1st Year

# of My Existing Estate Planning Clients Who Own Businesses	_____
If I Convert 50% of Those to Your Corporate Counsel Advantage™ Clients	(divide above number by 2) = _____
Multiplied by \$4,000 Annual Fee	(multiply above number by \$4000)
Total Immediate Cash Flow	= _____

“Spin Off” Cash Flow

# of Your Corporate Counsel Advantage™ Clients (from previous exercise)	_____
Multiplied by \$3,000 (conservatively)	(multiply above number by \$3000)
Total Additional Cash Flow	= _____

Total Potential Cash Flow 1st Year

Total Immediate Cash Flow	
+ Total Additional Cash Flow =	
Total Potential Income 1st Year	= _____

Practice Value Calculation

Long Term Cash Flow Impact for Your Practice (Based on 10 New Clients Per Year)

# of Years I Expect I Will Continue to Practice	_____
# of Years Multiplied by 10 Clients a Year Multiplied by \$4000 =	
ANNUAL RENEWABLE INCOME	= _____
(Use Chart on 2nd Page to find anticipate total Fees collected, Last Column)	
Total Collected Fees for _____ Years	= _____



Am I Ready?

- 1) I have an assistant (or can hire one) that can be trained on a Step-by-Step System.
- 2) I have a basic understanding of Business Law or I need to register for the Corporate Quick Start Boot Camp.
- 3) I am willing to find time in my busy life to be trained and to implement this turn-key system over One (1) Year.
- 4) I can take One (1) Day per quarter for One (1) Year to work on growing my practice.
- 5) I am not afraid to invest \$1,000 per month for One (1) Year knowing there is a 100% Money Back Guarantee.

Next Step:

- Yes, I want to apply for the Jump Start Teleconference with Steve Riley now and receive \$3,000 off my license fee.
- Maybe, I want to talk it through with you on a “Is This Right For Me” Teleconference.
- No, but keep me informed about future programs.

Contact Information

Name _____

Address _____

City, State Zip _____

Phone Number _____

Email Address _____

Potential Cash Flow Over 20 Years

Years I Will Practice	Your CorporateCounsel Advantage™ Clients 10 New Clients Per Year	Annual Fee	Annual Fee Per Year	Total Annual Fees Collected
1	10	\$4,000	\$40,000	\$40,000
2	20	\$4,000	\$80,000	\$120,000
3	30	\$4,000	\$120,000	\$240,000
4	40	\$4,000	\$160,000	\$400,000
5	50	\$4,000	\$200,000	\$600,000
6	60	\$4,000	\$240,000	\$840,000
7	70	\$4,000	\$280,000	\$1,120,000
8	80	\$4,000	\$320,000	\$1,440,000
9	90	\$4,000	\$360,000	\$1,800,000
10	100	\$4,000	\$400,000	\$2,200,000
11	110	\$4,000	\$440,000	\$2,640,000
12	120	\$4,000	\$480,000	\$3,120,000
13	130	\$4,000	\$520,000	\$3,640,000
14	140	\$4,000	\$560,000	\$4,200,000
15	150	\$4,000	\$600,000	\$4,800,000
16	160	\$4,000	\$640,000	\$5,440,000
17	170	\$4,000	\$680,000	\$6,120,000
18	180	\$4,000	\$720,000	\$6,840,000
19	190	\$4,000	\$760,000	\$7,600,000
20	200	\$4,000	\$800,000	\$8,400,000